## SUSANNE KILIAN



Specialist for Digital Communication UN interpreter

Susanne Kilian is a UN interpreter, author and speaker on framing and strategic communication, and an expert in online and offline communication on the international stage. For more than 25 years she has been developing strategies for convincing international acquisitions, presentations and negotiations.

In her entertaining seminars and presentations, Susanne Kilian shows how to make a convincing and winning impression, how to leave a lasting impression and how to lead, present, motivate and negotiate internationally successful teams with ease.

Susanne Kilian studied in Japan, China and Singapore and worked as a UN interpreter for over 15 years in India, the Middle East, Europe and the USA. She saw every day how quickly misunderstandings can arise on an international level and how much time and money they cost. She learned that communication is key! As a UN interpreter at the highest political level, the power of language and words that really work are part of her daily professional life. She knows the rhetorical tools that inspire, motivate and persuade. She founded the consultancy 'Susanne Kilian - learning with a smile' and teaches her clients the recipe for a globally successful presentation.

Susanne Kilian knows how to better understand and be understood digitally and internationally and offers practical communication techniques for acquisition, presentation and negotiation. She shows how versatile Global Business English is, decodes cultural codes and unwritten rules, and provides door openers to secure competitive advantage. Change your words, change your world" is Susanne Kilian's motto. She shows how the power of language can be used to advance your career. She is particularly passionate about international team building, because she has found that teams that avoid misunderstandings harness resources for the common cause.

Susanne Kilian is a sought-after speaker who draws her audiences' attention to the peculiarities of language.

## Topics (Selection):

- · Courage without limits making international team integration a success
- · Better understand China's business culture
- • Small talk as a door opener •
- · Confident and convincing presentations ·
- · Team empowerment

## Publications (Selection):

• Don't let me be misunderstood!, 2015

